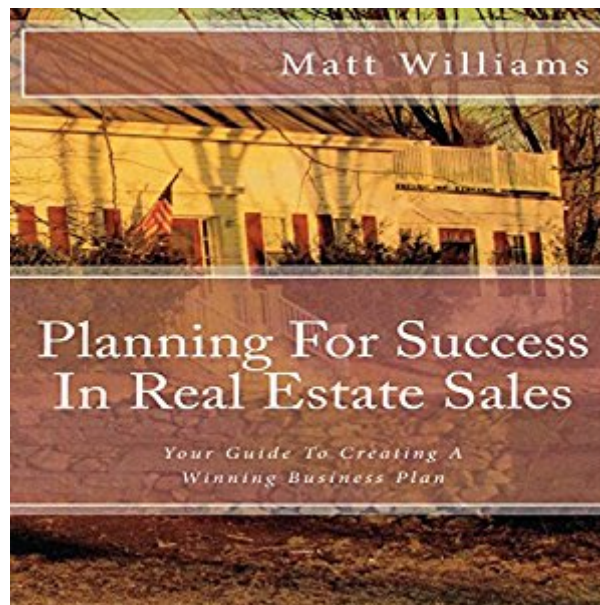


The book was found

Planning For Success In Real Estate Sales: A Guide To Creating A Winning Business Plan



Synopsis

The single most effective step any real estate agent can take to raise his or her business to higher levels is to work from an effective business plan. Whether new to the business or already a top producer, every agent can benefit from the three parts of an effective plan - establishment of meaningful goals, determination of effective methods, and a means for staying on track. In this book by longtime real estate broker, trainer, mentor, and coach Matt Williams, you will learn why working from a detailed plan is critical to your success and how to create your own personalized plan - a plan that will enable you to live the lifestyle you want.

Book Information

Audible Audio Edition

Listening Length: 51 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Matt Williams

Audible.com Release Date: November 25, 2015

Whispersync for Voice: Ready

Language: English

ASIN: B0189XM50

Best Sellers Rank: #70 in [Books > Business & Money > Real Estate > Sales](#) #350

[in Books > Business & Money > Management & Leadership > Mentoring & Coaching](#) #3749

[in Books > Audible Audiobooks > Business & Investing](#)

Customer Reviews

I really like the way this writer lays out an orderly, sensible method for creating a business plan. Starting with identifying what you want to accomplish, then deciding on what methods you will use, then establishing a way to make sure you don't stray from your plan, the guesswork and uncertainty is minimized. I think every agent would benefit from reading this book. It took me about an hour to read it and it was an hour very well spent.

Very good read

[Download to continue reading...](#)

Hawaii Real Estate Wholesaling Residential Real Estate Investor & Commercial Real Estate

Investing: Learn to Buy Real Estate Finance Hawaii Homes & Find Wholesale Real Estate Houses in Hawaii Planning for Success in Real Estate Sales: A Guide to Creating a Winning Business Plan The Smart Real Estate Investor: Real Estate Book Bundle 2 Manuscripts Expert Strategies on Real Estate Investing, Starting with Little or No Money, Proven Methods for Investing in Real Estate The Smart Real Estate Investor: Real Estate Book Bundle 3 Manuscripts Expert Strategies on Real Estate Investing, Finding and Generating Leads, Funding, Proven Methods for Investing in Real Estate Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) Real Estate: 30 Best Strategies to Prosper in Real Estate - Real Estate Investing, Financing & Cash Flow (Real Estate Investing, Flipping Houses, Brokers, Foreclosure) How to Start Your Own Real Estate Photography Business!: A Step-by-Step Guide to Show You How to Begin Your Own Real Estate Photography Business in 14 ... for real estate, photographing houses) A Guide to MAKING IT in Real Estate: A SUCCESS GUIDE for real estate lenders, real estate agents and those who would like to learn about the professions. Florida Real Estate Exam Manual for Sales Associates and Brokers 2017 (Florida Real Estate Exam Manual for Sales Associates & Brokers) Laugh Your Way to Real Estate Sales Success: For Real Estate Agents, WannaBes, UsedToBes, & Those Who Love Them! Seven Steps to Success for Sales Managers: A Strategic Guide to Creating a Winning Sales Team Through Collaboration Real Estate: Passive Income: Real Estate Investing, Property Development, Flipping Houses (Commercial Real Estate, Property Management, Property Investment, ... Rental Property, How To Flip A House) Infinite Real Estate ROI: The "Silver Bullet" Method of Real Estate Investing to Control Over \$10 Million Worth of Real Estate With No Ca\$h, No Credit and No Partners Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate Florida Real Estate Law and Practice Explained (All Florida School of Real Estate - Florida Real Estate Mastery) (Volume 1) Social Influence for Real Estate Sales Professionals: A Comprehensive Facebook 101 Beginner's Guide for Real Estate Agents and Brokers Probate Real Estate Sales 101: A Guide for Real Estate Agents and Investors 2017 Florida Real Estate Exam Prep Questions, Answers & Explanations: Study Guide to Passing the Sales Associate Real Estate License Exam Effortlessly [3rd Edition] Inside Sales Predictability: 7 insider secrets to building a predictable and scalable real estate business with inside sales The Real Estate Sales Secret: What Top Real Estate Listing Agents Do Today to Sell Tomorrow

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)